Graduate Certificate in Science & Technology Commercialization

This program provides frameworks and skills for research scientists to commercialize their inventions. It also prepares research scientists to contribute to new product development and commercialization in industry.

Candidates study part-time over three semesters, one evening a week in downtown Vancouver.

Start Date: September 2017
Location: Segal Graduate School
500 Granville Street
Vancouver, BC V6C 1W6

Cost: $10,300 (not including materials and fees)
Scholarships available

IN THIS PROGRAM YOU WILL

› Create a polished business plan for commercialization of a novel product or service
› Validate your business model – test and retest assumptions/hypotheses
› Develop an entrepreneurial pitch
› Proficiency in frameworks and skills relevant to science technology commercialization
› Develop a network within our regional technology ecosystem
› Participate in New Ventures BC entrepreneurship competition

Admission Requirements

Admission is based on the following criteria:
› Either a current graduate student, post-doc, faculty member, or a recent graduate of a SFU or UBC graduate program in science, engineering, health or environmental sciences.
› A letter of reference from your supervisor. In the case of a faculty member, a letter of reference from a colleague is fine.
› Resume
› Official graduate student transcripts.
› An Innovation Statement, a brief description of experience in research and development and future goals.
› Interview

Course Offerings

Candidates in the GCSTC program undertake the following Graduate Level Business Courses taught by Beedie Faculty:
› BUS 790 Lab to Market
› BUS 791 Opportunity Identification and Assessment
› BUS 792 Financial Literacy for Entrepreneurs
› BUS 793 Business Models
› BUS 794 Leadership and Managing Teams
› BUS 795 Financing the New Venture
› BUS 796 Business Plan I
› BUS 797 Business Plan II

Marketing and Finance courses ladder into the Management of Technology MBA program.

Candidates interested in applying for this program, please contact us to discuss requirements for admission, scholarship opportunities, and the application process.

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Graduate Programs
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beedie.sfu.ca/commercialization-certificate