The first of its kind in Canada, SFU Beedie’s Management of Technology MBA (MOT MBA) has been helping working professionals take their careers to the next level through rigorous, industry-focused business training since the year 2000.

In it, you’ll get first-hand industry experience and build a deep network of industry leaders. You’ll learn how to use technology to drive business—and vice versa. The MOT MBA is designed for professionals who are employed full-time in the Greater Vancouver Area:

- The program is delivered in a part-time format over the course of 24 months so you don’t need to step away from your career
- Classes take place in downtown Vancouver on Monday and Thursday evenings from 6:00-9:30PM, plus occasional weekends
- The curriculum is intensive, yet created to be manageable for those with demanding careers and busy schedules

Where does it lead? Some of our MOT MBA graduates go on to launch their own ventures, others step into a more advanced role in their organization or move to another organization. Every single one is changing the game in their own way.

**At a Glance:**
- For working professionals looking to leverage their industry knowledge with applied business learning
- Our students come from a diverse range of industries including healthcare, manufacturing, finance, education, engineering and technology.
- You will get ample opportunities to hone your problem-solving skills through case studies, case competitions and applied projects.
- SFU Beedie’s Career Management Centre (CMC) provides students with lifelong hands-on career support.

**About SFU Beedie**
Simon Fraser University’s Beedie School of Business is a dynamic business school with a reputation for delivering world-class research and programs across our three British Columbia campuses. We pioneered Canada’s first Executive MBA and the first Indigenous Business Leadership EMBA in North America. Accredited by AACSB and EQUIS, we are recognized for our innovation, social responsibility, and global outlook. SFU Beedie is home to SFU RADIUS, our social innovation hub, and the Charles Change Institute for Entrepreneurship. Today, we have more than 30,000 alumni in over 80 countries. 2022 marked SFU Beedie’s 40th anniversary.

**Comprehensive University in Canada**
- According to Maclean’s Magazine 14 out of the last 15 years (as of 2023)

**University for Innovation and Entrepreneurial Spirit**
- According to the World’s Universities with Real Impact 2022 rankings

**University in the World for Impact on Sustainable Cities and Communities**
- According to The Times Higher Education (THE) 2022 Impact Rankings

**At the Cutting-Edge**

**Since the Very Beginning**
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In it, you’ll get first-hand industry experience and build a deep network of industry leaders. You’ll learn how to use technology to drive business—and vice versa. The MOT MBA is designed for professionals who are employed full-time in the Greater Vancouver Area. 
**SFU’s Segal Graduate School**
SFU Beedie’s MOT MBA program takes place at SFU’s Segal Graduate School in the heart of downtown Vancouver. The 60,000 sq. ft. space boasts state-of-the-art classroom and meeting room facilities. The campus’s central location makes commuting easy and helps integrate you into the local business community while also providing easy access to Vancouver’s dining and entertainment scene for after-class socials.

**THE CHARLES CHANG INNOVATION CENTRE**
The Charles Chang Innovation Centre offers residences for graduate students and state-of-the-art business incubation facilities, located in downtown Vancouver. It introduces the entrepreneurial mindset where you can be the innovator, the entrepreneur, the change maker or all of the above. It provides opportunity for students to get started with their entrepreneurial ideas.

Want to learn more? Click here, or scan the QR code.

**THE CENTRE OF BUSINESS AND INNOVATION**
Vancouver is a gateway to the Asia-Pacific region and a centre for entrepreneurship in Canada and North America. The dynamic and supportive local business community has established Vancouver as Canada’s tech startup hub, enticing Boeing, Facebook, Amazon, Microsoft, and more global enterprises to set up local offices as well as global conferences, such as the world-renowned TED Conference.

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**STUDY IN THE HEART OF THE CITY**

- **240+** Head offices in Vancouver
- **TOP 30** Startup ecosystem in the world
- **5000+** Restaurants and cafes in the Greater Vancouver area
- **200+** Tech companies that generate $23 billion in revenue
- **#3** World’s most livable city

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**Land Acknowledgement**
SFU’s Beedie School of Business respectfully acknowledges the xʷməθkʷəy̓əm (Musqueam), Sḵwx̱wú7mesh (Squamish), səl̓ilwətaɬ (Tsleil-Waututh) peoples on whose unceded traditional territories our SFU campus resides.
“I have an advantage in my understanding of how to pool resources, build strong teams, and find external stakeholders and funding partners. I have a much broader picture of how to expand into new markets using new technologies.”

– Bill Lakeland, MOT MBA Alumnus
CEO Spexi Geospatial Inc.
Our MOT MBA is part-time so you can keep working throughout the program. This means you can take what you learn in the classroom today to work tomorrow and, at the same time, bring a business challenge you’re facing today into the classroom discourse. In short: bring school to work and bring work to school—ultimately, making you more effective now and more valuable in the future.

Classes run two nights per week, plus occasional weekends which leaves most of your evenings and weekends free.

In our MOT MBA program you will:

- Use customer-based research to inform product development strategy and processes
- Use data and statistics to support decision-making
- Use financial analysis to make a business case for your projects
- Understand global and inter-cultural business challenges

MOT MBA is a rigorous business training program designed specifically for those who:

- Foster innovation in their business and processes
- Leverage digital technologies strategically
- Stay agile in the face of a shifting global landscape

The MOT program curriculum delivers first-hand industry experience and opportunities to build a broad network with leaders in the industry.

In our MOT MBA program, you’ll get the core business and management training you’d expect from an MBA, plus specialized courses unique to tech. During the first five semesters, you’ll build on your skills as you acquire them. The program launches with a mandatory Orientation Week in early September. Then, in your final semester, you’ll bring everything together in an Industry Consulting Project and final Capstone.

“I wanted to fast track my career. The MOT program really fit the direction I wanted to move in. It allowed me to focus on the business of product delivery, rather than the technology creation side.”

— Darren Rafferty, MOT MBA Alumnus
Director, Strategy and Product Development Operations

Watch now: MOT MBA alumnus Filip Machat discusses his experience in the MOT MBA program and how it helped him see things from a new perspective.
PROGRAM HIGHLIGHT

INDUSTRY CONSULTING PROJECT

In the Industry Consulting Project, you’ll work with some of the most innovative tech companies in the world, located in Vancouver, and provide creative solutions to their strategic business challenges. You will meet with their senior representatives through regular check-ins and ensure that your project is on target. At the end of the course you will compile a final report of your findings and present these solutions to the company, including their senior leadership.

The Industry Consulting Project gives you the opportunity to work with Vancouver’s tech game-changers to learn about their corporate culture and hear firsthand from their senior representatives.

**PRE-PROGRAM**

To help you prepare for the program, preparation courses in topics such as Excel and financial accounting will be delivered in a self-paced, online format. The prep courses will begin in July before in-person classes start in September, enabling you to learn at your own pace and ease your entry into the MBA program. You will also participate in orientation programming that provides information and resources to set you up as a new SFU student. Info sessions, panel events, and networking sessions will be offered during orientation to help you maximize your time as an MBA student at SFU Beedie.

**WHERE BUSINESS AND TECH INTERCEPT**

**YEAR 1**

**FALL 2023 SEPTEMBER–DECEMBER**
- Orientation*
- Managing Technological Innovation
- Leadership for the Technology Driven Enterprise*
- Financial and Managerial Accounting**

**SPRING 2024 JANUARY–APRIL**
- Managerial Economics for Technology Firms**
- Strategic Use of Information and Knowledge**

**SUMMER 2024 MAY–AUGUST**
- Business Ethics**
- Topics in International Business
- Business Operation Design

**YEAR 2**

**FALL 2024 SEPTEMBER–DECEMBER**
- Marketing Technology Based Products and Services**
- Negotiations***
- Financing the Organization**

**SPRING 2025 JANUARY–APRIL**
- Strategic Management of Technology-Based Firms
- Managing Self and Others: An Organizational Simulation
- Special Topics in Business Administration**

**SUMMER 2025 MAY–AUGUST**
- Entrepreneurship
- Capstone Simulation*
- Special Topics: Industry Consulting Project*

**SUMMER 2025 SPECIAL TOPICS: INDUSTRY CONSULTING PROJECT**
- Previous companies include:
  - Amazon
  - Change Healthcare
  - Kabam Games
  - Microsoft
  - Nettwerk Music
  - Salesforce
  - SAP
  - TELUS
  - YVR Airport Authority

* Includes weekday daytime classes and requires time off work. Calendar with exact dates shared well in advance.

** Eligible for advance credit transfer with a final GDBA of B or higher.

*** Course runs on Saturdays. Calendar with exact dates shared well in advance.
If entrepreneurship is your calling, you will find numerous opportunities to develop your entrepreneurial mindset and skills. From incubation to acceleration, SFU provides a continuum of resources and support for start-ups. Coast Capital Savings Venture Connection® offers early stage start-ups with entrepreneurship training, mentorship and resources to move an initial idea through to validation. VentureLabs® is a business accelerator focused on structured growth and best practices for growth stage start-ups. RADIUS (Radical Ideas Into Useful Solutions) offers validation and growth stage programs for entrepreneurs and ventures looking to help solve pressing social problems. A panel event introducing SFU Beedie students to these innovation hubs happens annually in the Fall.

Get the complete picture of student life at afewgoodminds.ca.

The MOT MBA program gives entrepreneurs or those looking to transition from technical positions the tools to move their ideas and organizations forward. Watch Kody Baker’s story.

Put what you learn to the test by working on consulting projects with local and international companies to help them overcome business challenges. See what our students gained from their experience with SAP.

The MOT MBA is ideal for working professionals who want to advance their career. Ramnial Madhvi explains how she was able to complete her degree while she worked full time.

ENTREPRENEURSHIP AND SOCIAL INNOVATION

Coast Capital Venture Prize competition celebrates innovative ideas and entrepreneurial pursuits from the Simon Fraser University community. Competitions are given the opportunity to practice venture ideation and presenting pitches. The annual competition is open to early-stage business ventures founded by SFU students from undergraduate, graduate and professional programs (e.g., MBA), as well as by staff, faculty, and recent alumni.

Kody Baker, MOT MBA Alumnus: CEO at Veemo, VeloMetro Mobility Service

Alumni Profile MOT MBA: Ramnial Madhvi
BC Hydro Powertech

“SFU Beedie’s MOT MBA students who worked on our Digital Pathology and SaaS Transformation projects impressed us with their quick grasp of these complex topics. They were able to demonstrate an in-depth understanding of these topics within a very short timeframe. Their analysis included not only the issues and challenges in these areas for us, but valuable suggestions for us to pursue further.

Their presentations exceeded our expectations in all areas; not only the market situation but also technical implications, business processes and outcomes. Based on this positive experience, we are looking forward to further collaborations with this program and its students in the future.”

Ashish Sant,
Former SVP & General Manager, Enterprise Imaging, Change Healthcare

COAST CAPITAL VENTURE PRIZE

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Spexi GeoSpatial co-founders & 2019 Coast Capital Venture Prize Winners: MOT MBA grads Bill Lakeland (left) and Peter Szymczak (right) with CFO Emily Morris (middle). Click here.
PLAY YOUR PART
IN BC’S GROWING TECH SECTOR

The number one reason we keep our class size small? So you can develop a supportive network that will benefit you during the program and long after you graduate.

In our MOT MBA, you’ll have countless opportunities to work in teams, engage with your cohort and build relationships that will last throughout your entire career.

COHORT LEARNING

Your cohort will be made up of mid-level professionals who have, on average, ten years of work experience. Vastly different from any schooling you’ve pursued in the past, our MOT MBA utilizes an applied, interactive approach. Our faculty are skilled at acting like facilitators to leverage the wealth of experience in the room.

INTERACTIVE LEARNING ENVIRONMENT

No two classes are alike. Each is filled with interactive lectures, cases, presentations and more. Throughout the program you’ll work with your assigned team, collaborating on projects and sharing your work experience.

EXPERIENTIAL LEARNING

We bring leading business knowledge to life through cases, projects and class discussions designed to mirror the challenging situations in the business tech world, with real-world business scenarios. Because the MOT MBA is part-time and designed for working professionals, you’ll be able to bring your work to school and vice versa.

SUPPORTIVE ENVIRONMENT

This is a safe place to make – and learn from – mistakes. You’ll bring your skills and expertise to complement that of your cohort and together, develop creative solutions to complex problems.

**OUR COHORT METHOD**

**COHORT LEARNING**

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The Management of Technology MBA program is exactly the preparation you need for success in today’s environment. You work with powerful technology and innovation frameworks while leveraging the breadth of the MBA.

— Terri Griffith

Renowned worldwide, our faculty members are known for their cutting-edge research. But it’s not all ivory towers around here. Our professors and instructors have extensive industry experience to help you prepare for your own.

Sudheer Gupta, PhD and MBA (McGill), BE (India)
PROFESSOR AND AREA COORDINATOR, TECHNOLOGY AND OPERATIONS MANAGEMENT

Professor Gupta specializes in the area of Technology & Operations Management at the Beedie School of Business. His recent research is focused on innovation and development in emerging markets, and social responsibility in global value chains. He also served as a Director of the Jack Austin Centre for Asia Pacific Pacific Business Studies where he regularly engaged the community through public seminars and lectures.

Andrew Harries, MBA (SFU)
TOM FOORD PROFESSOR OF PRACTICE IN ENTREPRENEURSHIP AND INNOVATION

Associate Professor of Practice Harries, an SFU Beedie MBA graduate, is the founder of multiple ventures, including Sierra Wireless, a wireless Internet of Things (IoT) solutions vendor. He is also the board chair of Bsquare, an IoT software solutions provider. Professor Harries helps connect Vancouver’s dynamic entrepreneurial community with SFU’s burgeoning entrepreneurship and innovation ecosystem.

Nilesh Saraf, Ph.D. (University of Southern California, Los Angeles), M.B.A. (Indian Institute of Management, Lucknow, India)
ACADEMIC DIRECTOR, MANAGEMENT OF TECHNOLOGY MBA

Professor Saraf completed his Ph.D. in Business Administration from the Marshall School of Business, University of Southern California, Los Angeles. He has an undergraduate degree in Electronics Engineering from M.S. University, India, and an MBA from the Indian Institute of Management.

Professor Saraf focuses his research on the diffusion of enterprise information technology and its role in creating business value. He also conducts research on open source software development, strategic behavior of IT product and service vendors and on the emergence of technology standards.
**CAREER MANAGEMENT CENTRE**

Make your next career move with the support of the Graduate Career Management Centre (CMC). The CMC provides MOT MBA candidates with one-to-one career guidance and job search support. With dedicated career consultants, countless networking opportunities and invaluable resources, you can access the support you need to get to the next level.

**ONE-TO-ONE COACHING SESSIONS**

Ready to take the next step in your career and capitalize on opportunities for advancement? Work with a career consultant to figure out what is next for you. Get the knowledge you need to successfully move forward in your career – meet with a career consultant to:

- Identify career directions

**NETWORKING OPPORTUNITIES**

Network and build close relationships with your cohort, business professionals, and other SFU Beedie graduate students. Tap into a global and engaged network of SFU Beedie alumni during events, workshops, and other networking opportunities. SFU Beedie has a prolific and trail-blazing alumni community. When you join the SFU Beedie community, you have the opportunity to engage with this amazing alumni network.

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**BUILD YOUR CAREER NETWORK**

- Craft a professional LinkedIn profile
- Improve your resume and cover letters
- Learn job search and networking techniques
- Hone your interview skills

**NETWORK WITH INDUSTRY PROFESSIONALS**

Every semester, distinguished speakers like CEOs and senior managers visit our MOT MBA classrooms to share their experiences and advice.

**DEDICATED CAREER CONSULTANT**

Your dedicated Career Consultant will help you to plan for success and give you the resources you need to stand out. You will benefit from personalized support, useful resources and tools, career-building skills, and opportunities to network with industry professionals.

**GRADUATE MANAGEMENT CONSULTING CAREER PREPARATION (GMCCP) PROGRAM**

The GMCCP focuses on introducing graduate students to the basics of preparing for a case interview. During this program you will be exposed to the case interview format and will practice some of the key skills that need to be mastered in order to be successful during a case interview. The program will focus on structured analysis, logical reasoning and client focused communication. Topics covered will include how to structure a case interview, mental math, issue trees, interpreting visual information and effective presentations. Guest speakers and consultants will be invited to provide further insight into consulting and case interviews.

**SKILL BUILDING WORKSHOP**

We’re here to assist you through the entire job search process by delivering career-building workshops, providing employer mock interviews and networking events, and making personalized introductions within SFU Beedie’s extensive corporate network. Specific workshops include:

- How to build and communicate your value
- Employer mock interviews
- Salary negotiation workshops
- LinkedIn profile workshops
- Resume & cover letter building workshops

**LIFELONG CAREER SUPPORT**

When you’ve completed your graduate school journey, it is not the end of our support for you. We are still here to provide career consulting and planning long after your graduation. We are unwavering in our commitment to helping you flourish in your chosen career path. We want to see you level up in your career and attain your professional goals. We are resolute in our decision to help you reach those career milestones and would love for you to stay in touch and continue accessing our support services and opportunities. You can think of us as your life-long partner in career success.

**MENTORS IN BUSINESS**

Take advantage of the largest one-on-one business mentorship programs in Western Canada. Last year, the Career Management Centre (CMC) matched students with over 300 industry professionals. These mentors are keen on helping you build business relationships and offering career guidance and advice. Mentors share their knowledge, experience, and wisdom to help you make informed career choices.

The CMC was a hugely impactful part of my MBA experience. Meeting with the Career Managers helped me to get clarity about my own career aspirations, identify my key strengths in ways I hadn’t considered before, and make a plan to navigate the path towards my goals. They provided invaluable guidance about making a career change, including helping me update my resume, preparing me for interviews, and giving me the confidence to upgrade jobs in the middle of the MBA!*

* - Helen Hardiman, MOT MBA Alumnus

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**Figures quoted as of Nov. 2022**

- 27% average increase in post-MBA salary
- 52% changed jobs during the program or within 120 days of completion
- 45% were promoted to better roles** (with the same or new employer)

** of those who have changed employment
MBA GAMES
MBA Games is the largest gathering of MBA students in Canada. Each year, up to 40 SFU Beedie MBA students are selected to compete in academic, sports, and spirit competitions against top business schools across the country.

CASE COMPETITIONS
Apply classroom theories to real-world business challenges while gaining the confidence and skills to make decisions and recommendations under pressure. With a dedicated training program and financial support to travel to competition destinations, you will compete with the best, network with industry professionals, and showcase your success on the regional, national, or international stage.

NEW PRODUCT DEVELOPMENT SIMULATION
This non-credit innovation simulation provides participants with an introduction to new product development and enables them to experience the exciting challenges of a multidisciplinary innovation process within a safe learning environment.

TECHNICAL SKILLS DEVELOPMENT WORKSHOPS
These interactive non-credit workshops provide essential technical skill development to complement your graduate business coursework. Topic examples include Excel, Python, Financial Modeling, and PowerPoint.

STUDENT CLUBS
Your education goes beyond the classroom. Join a club to develop leadership, team-building and event management skills, and expand your networking circles.

Graduate Business Student Association plays an active role in the leadership of our school. From curriculum feedback to hosting social and educational events, this student leadership team works to continuously improve the SFU Beedie student experience.

Net Impact is dedicated to sustainability, empowering students to become responsible business leaders. This student leadership team makes a positive environmental, social, and economic impact by organizing events to learn from and network with sustainability-focused industry experts, including the signature Net Impact Sustainability Challenge case competition.

Graduate Women’s Council strives to empower women to lead and succeed in the workplace. This active student leadership team provides networking opportunities, workshops, and access to external events aimed at developing and sustaining a culture of support and encouragement.

JEDI (Justice, Equity, Diversity & Inclusion) Council fosters a learning environment where all students feel welcome, safe, accepted and appreciated through hosting events, workshops, and activities to raise awareness and build a sense of camaraderie and community.

Read more about the student experience on our student blog: afewgoodminds.com

THIS IS A YEAR TO REMEMBER
Your education goes beyond the classroom. SFU Beedie has a well-earned reputation for supporting and encouraging students to explore co-curricular activities in a way other institutions don’t. We see case competitions, MBA Games, conferences and other events as a way to uncover different leadership opportunities, hone your business skills and tap into a vibrant network of industry leaders. After all, what you learn in the classroom could change your thinking, but what you learn outside the classroom could change your life.

CONFERENCES GUEST SPEAKERS AND EVENTS
Attending conferences is an opportunity to meet and connect with business leaders in the community while gaining exposure to new ideas and innovations.

The Graduate Student Engagement Office shares information and funding opportunities for students to attend events such as the BC Tech Summit, Women in Tech Regatta, Responsible Investing Association Annual Conference, Vancouver Entrepreneur Forum, Women’s Executive Network, Greater Vancouver Board of Trade speaker series, and more.

THAT GO THE EXTRA MILE
Jini noted there was something special about sharing the learning experience with a talented cohort for a couple of years and building relationships with people who were on the same journey as she was.

The MOT MBA accelerated her career. The program provided her with the necessary tools to be confident and comfortable when taking on new challenges. Jini also shared that it was an experience she got to have in common with senior leadership and colleagues, which helped her foster closer relationships with them and helped advance her career.

"The MOT MBA filled the gaps in my skillset and gave me the confidence to feel comfortable speaking publically and facilitating large meetings."

MATTHEW GRUNERT

MOT MBA ALUMNUS

VICE PRESIDENT OF IT AND INFORMATION SECURITY, SIERRA WIRELESS

"The comprehensive simulations provided the greatest learning for me. They helped change my mindset and connect the different areas of learning into a comprehensive view of how an organization runs."

ONE OF MANY NOTABLE ALUMNI

Matthew Grunert will tell you that to maximize IT efficiency you’ve got to break silos. In their place, you build bridges to help departments communicate their IT needs.

As an MOT student, Matthew examined IT leadership through a business lens. He deepened his understanding of how departments use IT-driven data in their decision-making and the pressures these departments face in executing their mandates. Your cohort will not only include technical professionals, but also individuals from other functional areas that play key roles within tech companies.

In his current role as Senior Director, Digital Operations & IT at Motorola Solutions, Matthew works at the executive level to align the business needs of the company with its IT functions.

JINI HAN

MOT MBA ALUMNUS

DIRECTOR, EQUIPMENT AND TECHNOLOGY PLANNING, PHSA BC CANCER

Although her technical background was strong, Jini realized there was a gap on the business side. She determined that she needed more exposure to business training to become a well-rounded leader, which Jini felt would naturally put her on a better career trajectory. When Jini started looking around, given her interest in technology, SFU Beedie’s Management of Technology (MOT) MBA stood out – it seemed like a perfect fit for her educational background and professional experience.

JOIN THE BEEDIE ALUMNI COMMUNITY

As an SFU Beedie student and future alumnus, you are already a member of an exceptional community made up of over 30,000 SFU Beedie alumni working in diverse industries and organizations across the globe. SFU Beedie Advantage is a platform that connects students and alumni, allowing them to share knowledge and experiences, engage in professional networking, and make mentorship connections. We encourage you to attend events, stay connected, and become familiar with the lifetime benefits you have access to as alumni. To learn more, click here or scan the QR code.
WE WANT ENGAGED STUDENTS WITH DIVERSE BACKGROUNDS

We work hard to recruit the best students with diverse technical backgrounds. We look for candidates who can perform at the highest level and who are committed to collaborating with others to bring out the best in their classmates and themselves.

LEADERSHIP & ENGAGEMENT

At SFU Beedie, our students have a history of being actively engaged in their communities while pioneering new programs and initiatives to make a difference in their workplace and society. We want students with a sense of social responsibility and demonstrable leadership abilities who can innovate businesses locally and globally.

PROFESSIONAL EXPERIENCE

SFU Beedie students bring strong work experience, maturity, and professional skills to the classroom. Our students are able to engage in meaningful and thought-provoking class discussions by tapping into their unique work experiences. We want students whose diverse backgrounds and experiences positively impact the networking and learning environment both inside and outside the classroom.

ACADEMIC EXCELLENCE

As an internationally recognized school with a proven track record of academic excellence, we attract intellectual and intelligent students. Excellence is embedded in the culture and heart of SFU’s Beedie School of Business. We want students who are ready and willing to rise to the challenge of a robust curriculum and who will emerge as successful graduates of SFU Beedie’s MOT MBA program.

APPLICATION REQUIREMENTS

• Undergraduate degree with a 3.0 CGPA
• 4 years of full-time work experience with some management experience
• GMAT: 550 or GRE: 155 in each section. Contact motmba@sfu.ca for details on how to be assessed for a GMAT waiver.
• Proficiency in English: TOEFL 93+ or IELTS 7+ may be required for some ESL candidates

APPLICATION PROCESS

Step 1: Review the application requirements, complete the online application form
Step 2: Apply online, pay the application fee, and upload supporting documents
Step 3: Interview, if shortlisted
For more information on our admission requirements, application process, and to start your application, click here or scan the QR code.

SUPPORTING DOCUMENTS

• Resume
• 3 Professional References
• Transcripts*
• Essay

*Unofficial transcripts and documents are accepted for your application. Official documents will only be required for students who are made an offer of admission.

SCHOLARSHIPS

All students admitted to the MOT MBA program are automatically considered for all available scholarships. We offer a wide variety of scholarships and awards, many of which recognize the financial need, merit, or outstanding achievements in a range of fields. There is no need to submit a separate application for scholarship consideration. Decisions are made by the Admissions Committee on a holistic basis taking into account the overall strength of your application in conjunction with scholarship eligibility criteria.

APPLICATION DEADLINES

• Round 1: November 30, 2022
• Round 2: February 24, 2023
• Round 3: April 28, 2023
• Final Round: June 23, 2023

Applications for the Fall 2023 program open October 17, 2022

Please keep in mind that we process applications on a rolling basis, and both admissions and scholarship decisions are handed out between application deadlines. You do not need to wait for a deadline to apply.

TUITION

• Domestic Students (Citizens & Permanent Residents of Canada): $40,172*

*Subject to Board of Governors approval

FEES

Student fees: $3,600 approx.
Textbooks and materials: $2,000 approx.

CONNECT WITH OUR TEAM

To connect with one of our team members, please contact us at motmba@sfu.ca

ARE YOU THE RIGHT FIT?

MOT MBA PROGRAM OVERVIEW

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ARE YOU THE RIGHT FIT?
To remain competitive in today’s marketplace, organizations must invest in their most important asset – their workforce. Upskilling a company’s employees helps drive innovation, boost productivity, and fill any knowledge gaps.

**INVEST IN YOUR COMPANY**

Sponsoring an employee to take on a graduate program is not just an investment in them – it is an investment in your company’s future.

Finding and recruiting talent from outside your organization is expensive. The key to strategic capacity is in growing your own talent. By nurturing your existing high performers, you provide them with the cross-functional knowledge enabling them to excel in their current role and move into their next.

By demonstrating a willingness to invest in your employee’s future, you encourage them to stay with your organization for the long-term. You receive the benefit of a loyal, highly trained employee – one with knowledge of new management techniques and strategies, who is capable of generating new ideas and creating new ways of doing business, and who can draw on resources from many business sectors.

**RECEIVE AN INSTANT RETURN ON YOUR INVESTMENT**

Despite the extra commitment for the participant, their contribution to your organization increases. You will benefit almost immediately when they begin applying what they have learned in the classroom to your company.

The greatest skill improvements that result from graduate business education are the ability to think strategically and to integrate information. Your employee will learn skills, principles, and best practices that they can take from the classroom and apply to their day-to-day business operations.

**ORGANIZATIONAL SPONSORSHIP**

Organizations supporting participants in the program typically agree to provide opportunities for their employee to apply learning to real projects within the organization during the course of the program, as well as provide monetary support for all or part of the tuition.